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**Sapphire Booster Club – Jan 10th, 2024 @ 7:15pm**

**In person attendees can be found in the meeting folder. Attendance via Zoom is no longer offered.**

1. **VOTES**
   1. Meeting Minutes
      1. Nichole motioned we accept November meeting minutes as posted to our website for the membership; Megan seconded
      2. Outcome: Passed unanimously.
2. **President’s Update – Nikki and Nichole**
   1. Board changes and Xcel Secretary opportunity
   2. Sarah and Scottie’s meal train
3. **Treasurer’s Update\* - Megan and Chris**
   1. Show meet fees collected vs expenses paid thus far
   2. Gym needed locker that we’ve been using for payments so we now have a black box in the team room by the door to go into the gym.
4. **Coaches Update**
   1. We are still waiting on backpacks, but are optimistic we will be able to distribute them at the beginning of February.
      1. If you do not have a competition bag from prior years, please use the drawstring bag that was given to all for the Holidays.
   2. Parents with athletes who wear grips - please assist us in reminding your athletes that they need to be responsible for bringing them to competitions, but ALSO back to practice.
   3. Being on time to practice ensures that the girls get properly warmed up for their skills and events. We are seeing a lot of latecomers and it can hinder the girls by not allowing them adequate time to mentally and physically prepare for practices.
   4. Dev is not allowed to miss practice during the season, please be sure to abide by the handbook
5. **REMINDERS: Booster Club Website, Facebook Pages &** **Take Photos inside and outside the gym**
   1. A website has been created for all things Sapphire Booster Club: <https://www.sapphiregymnasticsboosterclub.com/>
   2. DP – photo link will be posted on Facebook
   3. Xcel - Parent volunteer to create EOY Banquet slide show?
6. **SJBI – Courtney Ha**
   1. Volunteer sign up genius was sent this evening
      1. Lloyd offered a tear down crew!! THANK YOU, LLYOD!
      2. We’re also attempting to recruit a roofing company to help with set up.
   2. Committees have all been working very hard – thank you!!
      1. We still need a Sat evening meal – if you have any ideas/contacts, please let Nichole know
   3. We still would like to have a couple of parents learn the Meet Chair role. Please let Courtney Ha know if you are interested!
7. **Business Sponsorships/Donations will be provided at next meeting\***
   1. $6000 raised!!
8. **SBC Committees**
   1. Thank you to those that indicated interest in volunteering on our SBC subcommittees!
   2. Room for more volunteers if you’d like to make sure your voice is heard. We need to have people involved to make this a success!
   3. Philanthropy - need chair
   4. Social – Nikki
   5. Gymnast support – Ashley
      1. Meet tag description – Xcel interested?? Would need a volunteer.
         1. Could do a full season tag or just the mandatory meets
      2. Gymnast gifts – Xcel will be doing an end of year gift as we’re so late in the year to execute on at this time. Will obtain feedback next year regarding doing beginning of season or end of year gifts.
   6. End of Year Banquet - Xcel committee and a DP committee. Still need an Xcel chair, please reach out if you’re interested.
   7. Fundraising - need chair
      1. On hold while we execute on SBJI, will focus on this more at February meeting!
      2. See additional details below.
9. Team F**undraising**
   1. Active Team fundraisers
      1. Amazon affiliate
      2. We have a listing of places where we could possibly do a spirit night if anyone is interested in driving this type of fundraising activity.
      3. Yard signs - sold approx. 54/98 needed to break even
         1. $10 Additional donation received during Sign sales
         2. We have provided a couple of signs for gymnasts that have been injured – please let us know if you hear of any injuries, we don’t want to miss anyone!!
      4. Trivia Night - Approx $350 profit
      5. Raise Right (Gym sale – benefits group)
      6. SJBI
10. **Active Individual fundraisers**
    1. Raise Right
    2. Flip Give – can still utilize this year!
    3. T-shirt Fundraiser
       1. 35% of total money collected paid for all of gymnast t-shirts
       2. $2500 was pulled into Booster Club operating expenses
       3. Remaining amount of money was divided between participating gymnast:
          1. 0-14 names = 73%
          2. 15-24 names = 85%
          3. 25-35+ names = 91%
          4. Additional shirt sales = 30%
    4. Committee would like a volunteer to research individual fundraiser ideas.
    5. Can participate in individual fundraising as much/as little as works for you.
11. **Fundraising Goals Update**
    1. Important - Transparency
    2. Priorities for fundraising this season
       1. To reimburse expenses solely paid by DP this year - $3250
       2. To ensure we can host meet this year & next year - estimated $35k annual
          1. Meet Fees from Gyms coming in - approx. $33k so far
       3. To offset 24/25 meet expenses - the limit does not exist
12. **Celebrate Successes – Amber**
13. **Q&A/Notes**
    1. We will be deleting the calendar invites…the meetings are still happening! Meeting times will be posted on the website!
    2. We were asked to no longer have zoom links. This can be re-visited, please let us know your feedback.
    3. Also, if we think that other days would allow for more attendance, let us know that.

**Next Meeting – Jan 23rd, 2024 @ 7:15pm in Preschool Lobby. This meeting will be SJBI focused!**